

Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SP-03

CIEP-02 LAB-06 SIL-01 OMB-01 AGR-20 INT-08 FPC-01

DRC-01 EA-11 EUR-25 /163 W
----- 007100

R 082105Z APR 74

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 9612

INFO AMEMBASSY BOGOTA

AMEMBASSY CARACAS

AMEMBASSY LA PAZ

AMEMBASSY QUITO

AMEMBASSY SANTIAGO

UNCLAS LIMA 2728

E.O. 11652: N/A

TAGS: EIND, BEXP, CO, BL, CI, VE, EC, PE

SUBJ: ANDEAN PACT: POTENTIAL MAJOR EXPORT PROJECT
SALES IN FERTILIZER INDUSTRY DEVELOPMENT

REF: STATE 055576

1. TECHNICIAN AT ANDEAN PACT JUNTA PROVIDED FOLLOWING
VERBAL INFORMATION ON AMMONIA PRODUCTION. MORE DETAILS
WILL BE AVAILABLE LATER THIS MONTH WHEN JUNTA PRESENTS
REGIONAL DEVELOPMENT PLAN FOR EXPANSION OF FERTILIZER
PRODUCTION FACILITIES. SINCE INDUSTRY WILL BE HIGHLY
EXPORT-ORIENTED, ECONOMIC INTEGRATION WILL SIMPLY INVOLVE
ELIMINATION OF IN AU ANDEAN DUTIES. NO ASSIGNMENT OF
PLANTS TO SPECIFIC COUNTRIES IS CONTEMPLATED. UNDER
PRODUCTION PLANS OUTLINED BELOW, COLOMBIA AND PERU WILL
BE LARGELY SELF-SUFFICIENT IN AMMONIA PRODUCTION. OTHER
FOUR ANDEAN COUNTRIES WILL HAVE SIGNIFICANT EXPORT POTENTIAL.

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2. PERU: 300 TON A DAY AMMONIA PLANT FOR CONVERSION TO UREA

NOW BEING BUILT BY JAPANESE CONTRACTOR. LOCATED IN TALARA AND BASED ON NATURAL GAS AS RAW MATERIAL, PLANT WILL BE OPERATED BY PETROPERU.

3. COLOMBIA: EXXON AFFILIATE HAS 200 TON AMMONIA PLANT IN PRODUCTION.

4. BOLIVIA: 1,000 TON AMMONIA PLANT UNDER STUDY AS BOLIVIAN-BRAZILIAN JOINT VENTURE.

5. CHILE: 1,000 TON AMMONIA PLANT UNDER STUDY. JAPANESE AND EUROPEAN INTERESTS REPORTEDLY LOOKING INTO THIS PROJECT.

6. ECUADOR: 1,500 TON AMMONIA PLANT IS IN TALKING STAGE. PHILLIPS PETROLEUM COMPANY MENTIONED AS POSSIBLE FOREIGN PARTICIPANT.

7. VENEZUELA: 1,800 TON AMMONIA PLANT, DIVIDED INTO TWO UNITS, IS IN START-UP STAGE AT TABLAZO. U.S. FIRM, C.I. GIRDLER, IS SUPPLIER OF TECHNOLOGY AND ALSO HANDLED SOME OF THE CONSTRUCTION. THERE REPORTEDLY ARE PROBLEMS REGARDING PERFORMANCE BY THIS FIRM. HUGE 4,000 TON AMMONIA PRODUCTION FACILITY UNDER STUDY AT PUERTO CRUZ. TRANSAMMONIA COMPANY REPORTEDLY INVOLVED. PRODUCTION WILL BE MOSTLY FOR EXPORT. BARNEBEY

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